

# THE OPPORTUNITY

RBC Capital Markets Real Estate Group Inc. and CBRE Limited (collectively, the "Advisors") have been retained on an exclusive basis by BP Cognac Canada Owner Limited Partnership (the "Vendor") to arrange the sale of a 100% interest in a portfolio consisting of four flex office properties totalling 259,718 sf located in the Québec City region (individually, the "Property" and collectively the "Properties" or the "Portfolio").

The Properties are strategically located in close proximity to major thoroughfares that provide excellent accessibility around the Québec City region and its extensive skilled labor pool.

The Portfolio is 94% leased to a diverse mix of quality tenants operating in power management, networking, engineering services, financial sciences, construction supplies, government functions and more, that feature an attractive weighted average remaining lease term of 4.5 years<sup>(1)</sup> and provide secure and stable cash flows.

The Portfolio offers an exceptional opportunity to acquire four institutional quality flex office properties that were designed and built to the highest standards, offering modern building systems and contemporary aesthetics. The proximity of the Properties to one and other provides prospective purchasers the opportunity to benefit from operational synergies and economies of scale.



Area	101,682 sf
# of Tenants	3
Year Built / Expanded	2002 / 2018
Occupancy	100%(2)



Area	73,860 sf
# of Tenants	8
Year Built	2014
Occupancy	77%



Area	33,160 sf
# of Tenants	3
Year Built	2014
Occupancy	100%

1990 5e St.		
Area	51,016 sf	

Area	51,016 sf
# of Tenants	2
Year Built	2011
Occupancy	100%



<sup>(1)</sup> As at August 1<sup>st</sup>, 2024.

<sup>(2)</sup> Englobe, occupying 66,901 sf, will retrocede 8,830 sf of space on June 30<sup>th</sup>, 2025.

# INVESTMENT HIGHLIGHTS



## **INSTITUTIONAL QUALITY PORTFOLIO**

The Properties were built and have been managed to the highest institutional standards, evident by the top-quality office space, modern aesthetics and long-term tenant commitment.



## STRATEGIC SUBURBAN LOCATIONS

The Properties are strategically located in key suburban office locations, in close proximity to a multitude of services and amenities as well a major thoroughfares, creating a convenient and ideal work environment for its workers.



## **SECURE & STABLE CASH FLOW**

The Properties are 94% leased to a diverse tenant roster that offer an attractive weighted average remaining lease term of 4.5 years<sup>(1)</sup> that provide secure and stable cash flows.



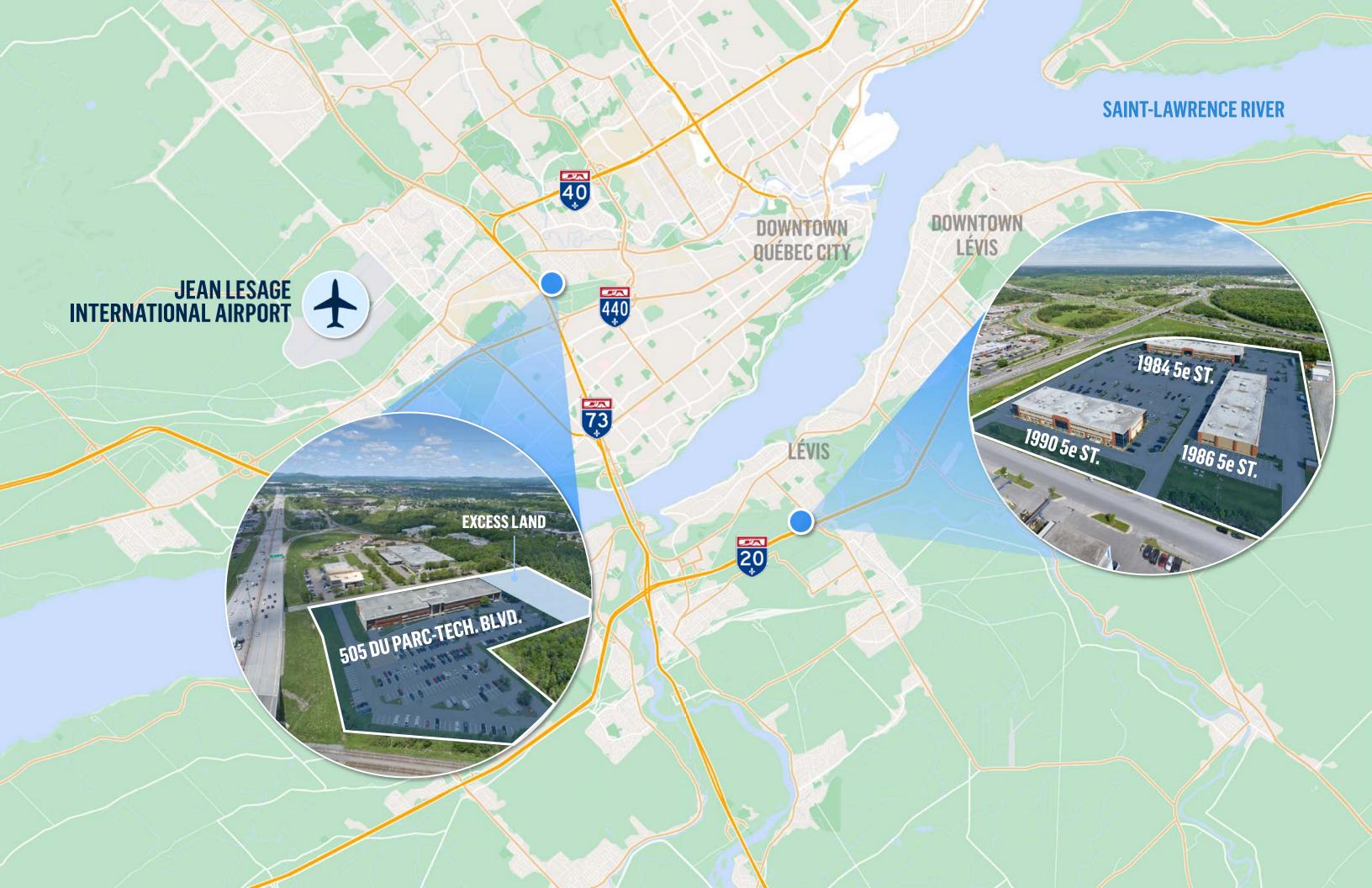
## **WELL-LEASED TO A HIGH-QUALITY TENANT ROSTER**

The Portfolio is well leased to a list of renowned players in their respective industries, including Eaton (NYSE: EDT), a multinational power management company that operates in more than 175 countries; Ciena (NYSE: Ciena), a prominent networking systems and software company with more than 8,000 employees; Englobe, one of Canada's premier firms specializing in professional engineering services, and the Société québécoise des infrastructures, a government organization.









# QUÉBEC CITY

## FLEX OFFICE PORTFOLIO

### **EXCLUSIVE ADVISORS – CONTACT INFORMATION**

Upon execution of a confidentiality agreement for the Portfolio, interested parties will be provided with a confidential information memorandum containing detailed property and financial information, along with access to an electronic data room containing pertinent property information

Please contact the undernoted for additional information:



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- (4) Chartered Real Estate Broker; Patrick Soucy Inc.
- 5) Commercial Real Estate Broker; Maxime Paquet Services Immobiliers Inc.
- c) Commercial Real Estate Broker; William Grenon Inc.

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